

ILLINOIS INTERNATIONAL BUSINESS CALENDAR

October 8, 2007

The **Illinois International Business Calendar** is a collaborative effort among the International Trade Association of Greater Chicago (ITA/GC), the Office of Trade and Investment of the Illinois Department of Commerce and Economic Opportunity (DCEO), and the Illinois District Export Council (IDEC), on behalf of the U.S. Export Assistance Center Chicago (USEAC). The **Calendar** is also available on the ITA/GC's website: www.itagc.org.

Inclusion Policy: As a public service to the international business community, we publish a listing of **international business events** for which we receive **written** notification, preferably by e-mail (info@itagc.org) or fax (773/725-2294). Any organization may submit events that would be of interest to, **and are open to** the Illinois international business community. There is no charge. All calendar listings are subject to the editor's discretion. Inclusion of an event does not imply endorsement by any of the sponsoring organizations.

New events, and events with additional/revised information, are indicated in Green.

- Oct. 8 **LUNCHEON IN HONOR OF HIS EXCELLENCY WILLY C. GAA, AMBASSADOR OF THE REPUBLIC OF THE PHILIPPINES TO THE UNITED STATES.** Event sponsored by the Institute of World Affairs, University of Wisconsin-Milwaukee Center for International Education. 12:00 – 1:30 p.m., Italian Community Center, 631 East Chicago Street, Milwaukee, WI. IWA Members - \$40; Non-members - \$50. Advance registration required by October 3. For information & registration, please see: www.iwa.uwm.edu or e-mail: rschrag@cie.uwm.edu.
- Oct. 8 - **ACCENT MODIFICATION.** Five-month course, with three meetings each month, conducted by The Sound Center. 6:00 – 7:30 p.m., 4949 Forest Avenue, 3rd Floor, Downers Grove, IL. Fee: \$1,500. For information & registration, please e-mail: info@thesoundcenter.com.
- Oct. 9 **STAMMTISCH (INFORMAL BUSINESS NETWORKING).** Event sponsored by the Swiss – American Business Council. 6:00 – 8:00 p.m., Swissôtel Chicago, 323 East Wacker Drive, Chicago. No charge; cash bar; no RSVP required. For further information, call Oliver Ernst at 312/542-9639.
- Oct. 10 **GO GLOBAL: NEW BUSINESS OPPORTUNITIES WORKSHOP.** Event sponsored by the Small Business Development Center, College of Lake County. Speakers include: **Robin Mugford**, Export Assistance Center; **Michael Howard**, Export-Import Bank of the U.S.; **John Nevell**, U.S. Small Business Administration; **David Joseffer**, Teledyne Monitor Labs. 8:00 a.m. – 12:00 p.m., Southlake Educational Center, 1120 South Milwaukee Avenue, Room V338, Vernon Hills, IL. Fee: \$70. For information & registration, please see: www.clcillinois.edu/noncredit/register. Once you've received an ID number, use the registration number of 3491 to enroll in TBSM 32. If you have a problem with registration, please contact Barb Hensel at 847/543-2033.
- Oct. 10 **NORTH KOREA AND JAPAN: WHERE ARE WE AND HOW DID WE GET HERE?** Seminar sponsored by the Japan America Society of Chicago. Presentation by **Walter L. Keats**, President, Asia Pacific Travel, Ltd. 5:00 – 6:30 p.m., Harold Washington Library, 400 South State Street, Room 7N-5, Chicago. JASC Members & Students - \$10; Non-members - \$15. For information & registration, please call Erika Kono at 312/263-3049; e-mail: kono@jaschicago.org.

- Oct. 10 ***INNOVATION NATION: HOW AMERICA IS LOSING ITS INNOVATION EDGE, WHY IT MATTERS, AND HOW WE CAN GET IT BACK.*** Lecture and discussion sponsored by the Chicago Council on Global Affairs. Presentation by **John Kao**, author, and President, Kao & Company. 5:30 – 7:00 p.m., The James Chicago, 55 East Ontario Street, Chicago. CCGA Members - \$20; Non-members - \$30. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=1797.
- Oct. 11 ***EXPORTING FROM SOUTHERN ILLINOIS – CONNECTING WITH THE GLOBAL MARKET.*** Southern Illinois economic development conference luncheon and presentation sponsored by Illinois Department of Commerce and Economic Opportunity, Office of Trade and Investment; Illinois Entrepreneurship Network; College of Agricultural, Consumer and Environmental Sciences, University of Illinois at Urbana-Champaign; Man-Tra-Con. 11:30 a.m. – 3:30 p.m., John A. Logan College Conference Center, 700 Logan College Road, Carterville, IL. Fee: \$20. For information & registration, please call Marilyn Rainey at 618/453-5563; e-mail: msrainey@uiuc.edu.
- Oct. 16 ***2008 ECONOMIC FORECAST FOR CANADA AND THE U.S.*** Luncheon program sponsored by the Canadian Club of Chicago and Harris Bank. Presentation by **Michael Gregory**, CFA, Managing Director, Senior Economist, BMO Capital Markets. 11:30 a.m. – 1:30 p.m., The Metropolitan Club, Sears Tower, 66th Floor, Chicago. CCC Members - \$45; Non-members - \$60. For information & registration, please call 815/464-3557 or e-mail: office@canadianclubofchicago.org.
- Oct. 16 ***ENGAGING IN GLOBAL LEADERSHIP FOR DECADES TO COME.*** Luncheon program sponsored by the Executives' Club of Chicago. Presentation by **James W. Owens**, Chairman & Chief Executive Officer, Caterpillar Inc. 11:45 a.m., Hilton Grand Ballroom, 2nd Floor, 720 South Michigan Avenue, Chicago. ECC Members - \$57.50; Non-members - \$78.50. For information & registration, please see: www.executivesclub.org.
- Oct. 16 ***CHINESE CULTURAL BRIEFING SERIES #2: CHINESE VALUES.*** Program sponsored by the Chicago Chinese Cultural Institute. Topics include: *Guanxi; Face; Family; Authority; Modesty and Humility; Harmony & Conflict Management; Reciprocity.* 6:30 – 8:00 p.m., Chicago Chinese Cultural Institute, 2145-B South China Place, 2nd Floor, Chicago. Fee: \$25. For information & registration, please call 312/842-1988 or e-mail: info@chicagocci.com.
- Oct. 17 ***THE WORLD BANK WEBINAR: LEARN ABOUT NEW BUSINESS OPPORTUNITIES.*** Webinar sponsored by the U.S. Commercial Service, U.S. Department of Commerce. Presentations by **William Center**, U.S. Senior Commercial Officer, World Bank and **Bryan Lopp**, Private Sector Liaison, U.S. Advocacy Center/World Bank. 1:00 p.m., CDT. Fee: \$35. For information & registration, please e-mail: linda.abbruzzese@mail.doc.gov.
- Oct. 18 ***CHINA: PROMISE TO PROFITS.*** Conference sponsored by the: World Trade Center Illinois; National City Bank; NaviAsia; DLA Piper; Beijing Investment Promotion Bureau; Illinois Department of Commerce & Community Affairs. Topics include: *Current & Emerging Issues in China; Company Perspective; Opportunities in Beijing; Opportunities in Northeast China; Cultural Considerations.* 7:30 a.m. – 5:00 p.m., Loyola University Chicago, School of Law, 25 East Pearson Street, Chicago. Members of sponsoring organizations - \$100; Non-members - \$150; Students - \$50. For information & registration, please e-mail: amajeed@wtcc.org.
- Oct. 19 ***AUTOMATED COMMERCIAL ENVIRONMENT (ACE): UPDATE, INCLUDING DETAILS OF THE PERIODIC MONTHLY STATEMENT PROGRAM.*** Import workshop sponsored by the International Trade Club of Chicago. Presentation by **Phyllis Rubenstein**, Trade Support Team, "ACE Ambassador," U.S. Customs, Chicago. 8:00 – 11:00 a.m., American Management Association Conference Center, 8655 West Higgins Road, Chicago. ITCC Members - \$65; Non-members - \$75. For information & registration, please see: www.itcc.org or e-mail: itcc@brc-chi.com.

- Oct. 22 ***U.S. FOREIGN COMMERCIAL SERVICE TRADE MISSION FROM WEST AFRICA.*** The U.S. Embassy in Cameroon will bring a delegation of 40 African business executives on a trade mission to Chicago. A broad array of business sectors will be included. For information, please contact Eric Tande at: eric@chicagomidwest.com.
- Oct. 22 ***COMPETITION IN THE TELECOMMUNICATIONS AND ENERGY MARKETS: A GERMAN PERSPECTIVE.*** Seminar and reception sponsored by the German American Chamber of Commerce of the Midwest, Baker & McKenzie LLP and Constellation NewEnergy with the Rotary Club of Chicago. Presentation by **Matthias Kurth**, President, *Bundesnetzagentur* (German Federal Network Agency for Electricity, Gas, Telecommunications, Post and Railway). 5:30 – 7:30 p.m., Baker & McKenzie, One Prudential Plaza, 39th Floor, Chicago. **No charge; advance registration required.** For information & registration, please call 312/644-2662; e-mail: seidl@gaccom.org; or see: www.gaccom.org.
- Oct. 24 ***U.S.-AFRICAN TRADE & INVESTMENT FORUM.*** Event sponsored by the Continental Africa Trade Center U.S.A. Sponsorship and advertisement opportunities are available. For **POSTPONED** call 312/987-1892 or see: www.continentalacc.org.
- Oct. 24 - ***U.S. HEALTHCARE TECHNOLOGIES TRADE MISSION TO TURKEY, JORDAN & EGYPT.*** The U.S. Department of Commerce, U.S. Commercial Service, Office of Global Trade Programs is organizing this three-stop trade mission. Collectively, these three countries are spending over a billion dollars annually to provide increased healthcare to their citizens through modernization and upgrading of national and private medical systems. For participation information, please contact Thelma Young at 312/353-5097; e-mail: thelma.young@mail.doc.gov; or visit: www.buyusa.gov/healthcare/me_trademission.html.
- Oct. 24 ***INDIA: THE EMERGENCE OF AN INNOVATION ECONOMY.*** Luncheon program sponsored by the Chicago Council on Global Affairs. Presentation by **The Honorable Dr. Sam Pitroda**, Chairman, India's National Knowledge Commission and Founder & CEO, C-SAM, Inc. 12:00 p.m., The Chicago Club, 81 East Van Buren Street, Chicago. CCGA Members - \$45; Non-members - \$55. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=1823.
- Oct. 25 ***MONGOLIA AND THE FUTURE OF NORTHEAST ASIA: ECONOMICS, POLITICS, AND SECURITY.*** Luncheon program sponsored by the Chicago Council on Global Affairs. Presentation by **His Excellency Nambaryn Enkhbayar**, President of Mongolia. 12:00 p.m., Fairmont Hotel, 200 North Columbus Drive, Chicago. CCGA Members - \$50; Non-members - \$60. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=1821.
- Oct. 25 ***ZOOM: THE GLOBAL RACE TO FUEL THE CAR OF THE FUTURE.*** Program sponsored by the Young Professionals of the Chicago Council on Global Affairs. Presentation by **Vijay Vaitheeswaran**, Global Correspondent, *The Economist*, and author. 5:30 – 7:30 p.m., The James Hotel, 55 East Ontario Street, Chicago. YP Members - \$10; CCGA Members - \$20; Non-members - \$30. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=1791.
- Oct. 26 ***DIWALI CELEBRATION.*** Fundraising dinner for the U.S. India Chamber of Commerce – Midwest. 6:30 – 10:00 p.m., Ashyana Banquet Hall, 1620 West 75th Street, Downers Grove, IL. Fee: \$100; advance registration required. For information & registration, please e-mail: amajeed@wtcc.org.

- Oct. 27 - **CHICAGO-ISRAEL BUSINESS INITIATIVE (CIBI) THIRD ANNUAL MISSION TO ISRAEL.** CIBI
Nov. 2 is a cooperative effort by the America-Israel Chamber of Commerce Chicago to bring together business, state, local and Israel governmental agencies to actively promote their businesses and Illinois' competitive business advantages. Participants will receive an exciting, informative and useful experience with exposure to the appropriate parties in Israel's business, academic, governmental and research communities. Participants will also take part in The Annual Prime Minister's Conference and meet with delegations from around the world, focusing on: *Innovation, Research & Development as the Basis for International Cooperation and Economic Growth; Sustainable Environmental Technologies; Professional Services as a Leading Export Sector in the Global Market; Financial Conditions for International Business; Introductory Tours of the Galilee and the Negev Regions.* Fee: \$2,750. For information & registration, please call Michael Schmitt at 312/235-0586; e-mail: m.schmitt@americaisrael.org; or see: www.chicago-israel.com.
- Oct. 29 **FAST FORWARD: AMERICA'S RELATIONS WITH A SWIFTLY CHANGING ASIA.** Luncheon program sponsored by the Chicago Council on Global Affairs. Presentation by Ambassador **Christopher Hill**, Assistant Secretary of State for East Asian and Pacific Affairs; Introduction by U.S. Representative **Don Manzullo**. 12:00 p.m., The Chicago Club, 81 East Van Buren Street, Chicago. CCGA Members - \$50; Non-members - \$60. For information & registration, please see: www.thechicagocouncil.org/chicago_council_event_corporate_detail.php?eventid=1811.
- Oct. 31 **COMPREHENSIVE IMMIGRATION REFORM.** Luncheon program sponsored by the Chicago Turkish American Chamber of Commerce. Presentation by **Donald W. Garner**, 2006-2007 President of the Rotary Club of Chicago and Founder of LL.M. Law Group. 12:00 p.m., 875 North Michigan Avenue, 13th Floor, Chicago. No charge; advance registration required. For information & registration, please e-mail: luncheon@ctacc.org.
- Nov. 4 - **FOCUSED TRADE MISSION TO CHILE FOR RETAIL FOOD PRODUCTS.** Event sponsored by the
7 Food Export Association of the Midwest USA. U.S. food suppliers are invited to join in this mission to Santiago, Chile. Participants will take part in a market briefing, guided retail tours, one-on-one meetings and a tabletop reception with qualified buyers. Participants will also receive an import analysis and competitive store check for one product. Interpreters and in-country ground transportation provided. Fee: \$475. For information & registration, please call Sarah Potter at 217/473-3475 or see: www.foodexport.org.
- Nov. 4 - **BUSINESS DEVELOPMENT MISSION TO VIETNAM (HANOI & HO CHI MINH CITY).** U.S.
8 Secretary of Commerce Carlos Gutierrez will lead a delegation of U.S. businesses to Vietnam. This mission aims to: assist U.S. companies already doing business with Vietnam to increase their business there; assist U.S. companies that are experienced exporters to enter Vietnam for the first time; address obstacles to trade, including transparency, rule of law, trading/distribution rights and intellectual property rights protection. For information & registration, please call 202/482-1360; e-mail: vietnammission@doc.gov; or see: www.export.gov/vietnammission/.
- Nov. 5 **PRIVATE EQUITY, THE LIQUIDITY CRUNCH AND THE STATE OF THE GLOBAL ECONOMY.** Breakfast briefing sponsored by the: Finance Committee of the Executives' Club of Chicago; Discover Financial Services; HSBC Bank USA, N.A.; Unitrin, Inc. Presentation by **John W. Snow**, Chairman, Cerberus Capital Management, L.P. 7:30 a.m., Westin River North Hotel, 320 North Dearborn Street, Grand Ballroom, River Level II, Chicago. ECC Members - \$36.50; Non-members - \$57.50. For information & registration, please see: www.executivesclub.org.

- Nov. 5 ***DOING BUSINESS WITH THE MIDDLE EAST***. Breakfast program sponsored by the Illinois SBDC International Trade Center, Southern Illinois University Edwardsville and the U.S. Department of Commerce, Middle East & North Africa Business Information Center. Presentations by **Kam Shah**, Middle East & North Africa Business Information Center, U.S. Department of Commerce, and **Fareedon Hartoqa**, U.S. Commercial Service, Amman. 8:30 – 11:30 a.m., Morris University Center, Board Room, Southern Illinois University Edwardsville, IL. Fee: \$25; advance registration required. For information & registration, please call 618/650-3851 or e-mail: international-trade-center@siue.edu.
- Nov. 6 ***WIND ENERGY BUSINESS 2007: U.S.-GERMAN OPPORTUNITIES FOR COOPERATION IN WIND ENERGY***. Conference sponsored by the German American Chamber of Commerce of the Midwest in coordination with the German Energy Agency and the German Ministry for Economics and Technology. The primary objective is to open a dialog for partnership between two of the world's leading countries in developing and implementing new wind energy technologies. Des Moines, Iowa. No charge for the first 120 registrants. For further information, please call Christine Meier at 312/644-2662; e-mail: meier@gaccomm.org; or see: www.gaccomm.org/windenergy.html.
- Nov. 13 ***CHINESE CULTURAL BRIEFING SERIES #3: COMMUNICATING EFFECTIVELY WITH CHINESE***. Program sponsored by the Chicago Chinese Cultural Institute. This program provides insights on some of the most important communication differences between Chinese and Americans. 6:30 – 8:00 p.m., Chicago Chinese Cultural Institute, 2145-B South China Place, 2nd Floor, Chicago. Fee: \$25. For information & registration, please call 312/842-1988 or e-mail: info@chicagocci.com.
- Nov. 15 ***WORKING EFFECTIVELY WITH JAPANESE COLLEAGUES***. Seminar sponsored by Japan Intercultural Consulting. Presentation by **Rochelle Kopp**, Managing Principal, Japan Intercultural Consulting. 8:30 – 4:00 p.m., Courtyard by Marriott Arlington Heights South, 100 West Algonquin Road, Arlington Heights, IL. Fee: \$275. For information & registration, please call 773/253-4914; e-mail: seminars@japanintercultural.com; or see: www.japanintercultural.com.
- Nov. 19 ***THE STATE OF THE U.S. – GERMAN RELATIONSHIP***. Reception and luncheon sponsored by the German American Chamber of Commerce of the Midwest and the Chicago Council on Global Affairs. Presentation by **The Honorable William R. Timken, Jr.**, Ambassador of the United States of America to the Federal Republic of Germany. 11:15 a.m. – 2:00 p.m., Mid-America Club, 200 East Randolph Street, 80th Floor, Chicago. GACCoM & CCGA Members - \$65; Non-members - \$75. Advance registration required by November 14. For information & registration, please call 312/644-2662 or see: www.gaccomm.org.
- Dec. 4 ***CHINESE CULTURAL BRIEFING SERIES #4: CHINESE ETIQUETTE***. Program sponsored by the Chicago Chinese Cultural Institute. This presentation will offer insights on appointment making, respecting authority, business card exchanges, gift exchange, and table manners. 6:30 – 8:00 p.m., Chicago Chinese Cultural Institute, 2145-B South China Place, 2nd Floor, Chicago. Fee: \$25. For information & registration, please call 312/842-1988 or e-mail: info@chicagocci.com.
- Jan. 21 ***LATIN AMERICAN INVESTMENT SUMMIT 2008***. Event sponsored by InVest Latin America, Ltd. Meet more than 30 developers and vendors representing Costa Rica, Panama, Belize and Mexico. 8:00 a.m. – 6:00 p.m., Sheraton Chicago, 301 East North Water Street, Chicago. Fee: \$29. For information & registration, please see: www.bigbluemarbleproperties.com.

About the Sponsoring Organizations...

Founded in December 1977, **The International Trade Association of Greater Chicago (ITA/GC)** was incorporated in January 1979 as an Illinois not-for-profit, voluntary business association dedicated to promoting international commerce in all its forms by providing a forum for the exchange of practical information and

insight within the international business community. Annual membership dues are: Individual - \$150; Consular/Diplomatic - \$75 (up to 3 members); Academic/Faculty - \$200 (up to 8 designated faculty members); Student from a participating academic institution - \$25; Regular student - \$50; Associate/Non-resident (more than 150 miles from O'Hare International Airport) - \$50; Retired/Job Transition - \$50; Corporate (up to 8 designated members) - \$300. For a Membership Application, please call 773/725-1106; e-mail: info@itagc.org; or visit: www.itagc.org

The **Office of Trade and Investment (OTI) of the Illinois Department of Commerce and Economic Opportunity (DCEO)** is the State of Illinois' lead international advocate in promoting job retention and creation in Illinois through International Trade and Investment. The OTI motto of offering assistance to the business community by being "State Focused – Globally Connected" is accomplished through a three-tier international network consisting of: International Trade/NAFTA Opportunity Centers regionally located throughout Illinois to provide local export training; Statewide counseling and assistance provided through the OTI Chicago headquarters' staff; and foreign State of Illinois Regional Trade Offices providing in-country assistance for Illinois businesses. To contact the OTI of DCEO, please call 312/814-2828 or visit: www.illinoisbiz.biz/bus/ito/index.html.

The **U.S. Export Assistance Center Chicago** is part of the Commercial Service of the U.S. Department of Commerce and is committed to assisting U.S. firms in realizing their export potential. We do this by providing expert counseling and advice, information on markets abroad, international contacts and advocacy services. The U.S. Export Assistance Centers in Chicago, Peoria, Libertyville and Rockford are part of the Commercial Service of the U.S. Department of Commerce. Around the world, the 1,400 men and women of the Commercial Service promote and protect U.S. business interests abroad. The Export Assistance Centers throughout the United States offer a full range of export programs and services under one roof. Here in Chicago, we are co-located with the Small Business Administration and the U.S. Export-Import Bank to provide export financing assistance to companies in Illinois and throughout the Midwest. To contact the U.S. Export Assistance Center, please call 312/353-8040 or visit: www.buyusa.gov/uppermidwest.

Comprised of 26 volunteers appointed by the U.S. Secretary of Commerce, the **Illinois District Export Council** supports, assists and advises the U.S. Export Assistance Center Chicago in its mission to increase the exports of the United States. For further information, please e-mail: info@illinoisdec.org